

# ROOFTech

TRADE SHOW & JOB FAIR

**APRIL 20 - 21, 2021**

The International Centre, Toronto

## EXHIBITING AND SPONSORSHIP OPPORTUNITIES





## THE INTERNATIONAL CENTER, TORONTO - APRIL 20-21, 2021

### Canada's #1 Exposition & Educational Forum on Roofing Systems & Technologies

Produced by Informa Connect and curated by the Canadian Roofing Contractors Association, ROOFTech provides an unforgettable and interactive experience on all aspects of roofing.

Increase your market share and position your company as a leader in the industry by booking your exhibit space to connect over 3,000 architects, building inspectors, contractors, engineers, property managers, roofing consultants, specifiers and other industry professionals. Our competitive and evolving marketplace requires face-to-face meetings to gain insights and explore new products and innovations.

Through live demonstrations, expert led discussions and in-booth engagement, attendees will see first-hand the latest products, solutions and technologies from leading suppliers on the six major types of roof assemblies.

### New this Year, Job Fair 2021

The single biggest issue facing all sectors of the roofing industry is the lack of skilled workers and roofing professionals. Roofing contractors, product manufacturers/suppliers and building envelope consultants are all looking to bolster their workforce.

ROOFTech exhibitors are encouraged to register space in this pavilion to complement their corporate exposure at the exposition.

- **Job Fair 2021** will provide a unique opportunity to connect with both high school and college graduates as well as second career seekers who are looking for work in a dynamic and sustainable industry.
- **Job Fair 2021** will be located in a pavilion on the ROOFTech Show Floor. Contemporary booth space will provide you with a comfortable environment to meet potential candidates.

Join us for two days of discovery and learning.

### Dates & Times

#### Exhibit Hours

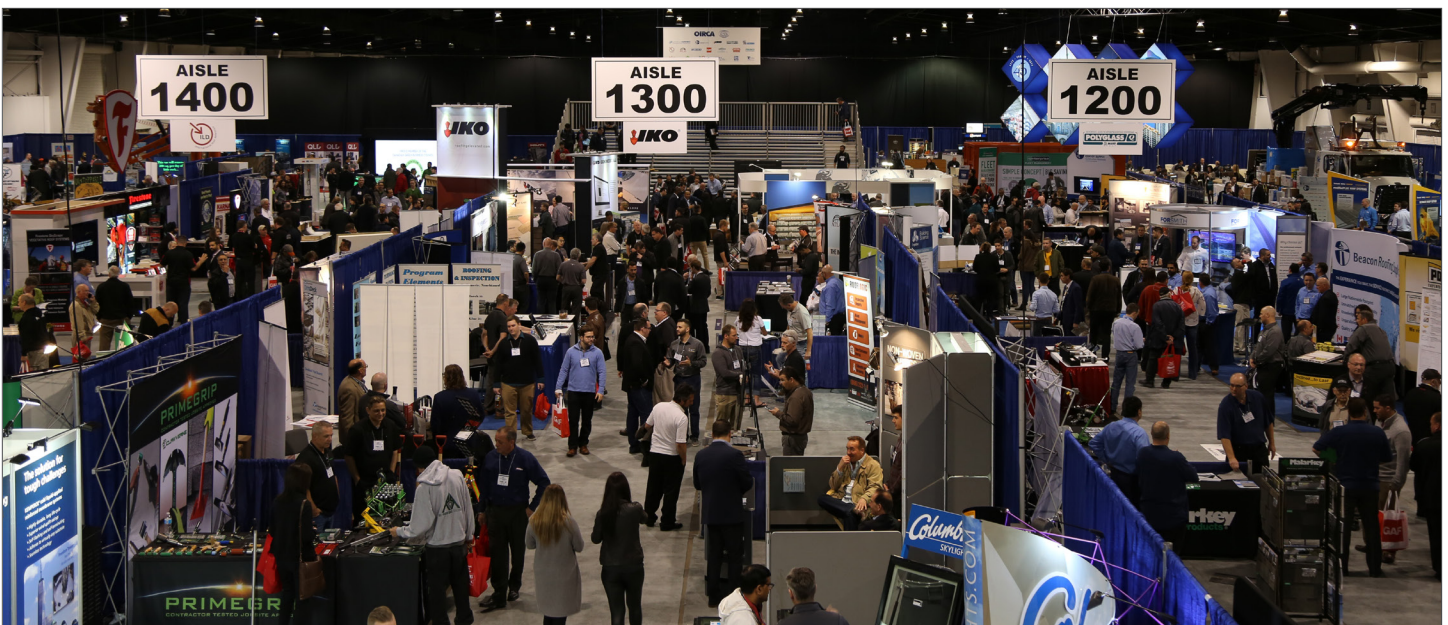
Tues. Apr. 20 9:30am to 4:30pm  
Wed. Apr. 21 9:30am to 4:30pm

#### Move-in

Mon. Apr. 19 10am to 8pm

#### Move-out

Wed. Apr. 21 4:30pm to 8:30pm





# EXHIBIT SPACE INFORMATION

## Exhibit Space Sizes

- Booths sizes are 10' x 10', 10' x 20' or 20' x 20' island. Larger space is available upon request. Bulk equipment also available upon request.

\* Please refer to the floorplan

## Exhibit Rates (+HST)

CRCA members and past exhibitors will have the **first option** on prime exhibit space until September 15, 2020.

### Until September 15, 2020

CRCA Members	\$22.00 per sq.ft.
Non Members	\$27.00 per sq.ft.
Bulk Equipment	\$17.00 per sq.ft.

### After September 16, 2020

CRCA Members	\$24.00 per sq.ft.
Non Members	\$29.00 per sq.ft.
Bulk Equipment	\$19.00 per sq.ft.

## Included With Your Space

- Draped side and back walls
- Corner booth at no extra charge (while supply lasts)
- 24 hour security
- Digital invites to send to prospective and existing clients
- Unlimited supply of badges for your booth staff
- Corporate listing and description in official show guide
- Link to your company webpage on the ROOFTech website
- Easy move-in and move-out



## Job Fair Pavilion

- The Job Fair Pavilion is open concept with a kiosk including a counter and a stool for each exhibitor to connect with potential hires. Limited 10' x 30' booth spaces are raw space and encouraged for demos.

\* Please refer to the floorplan

## Job Fair Pavilion Rates (+HST)

CRCA members and past exhibitors will have the **first option** on prime exhibit space until September 15, 2020.

Until September 15, 2020	kiosk	10' x 30'
CRCA members	\$800	\$1,600
Non Members	\$1,000	N/A*

After September 16, 2020	kiosk	10' x 30'
CRCA Members	\$1,000	\$2,000
Non Members	\$1,200	N/A*

\* 10' x 30' booths are for CRCA contractor members only. (These should be interactive and/or demo booths)

## Included with Pavilion Kiosk Job Fair Space

- Counter & Stool
- Unlimited supply of badges for your booth staff
- Corporate listing in Job Fair Guide
- Link to your company webpage on the ROOFTech website
- Easy move-in and move-out
- 24 hour security
- 10' x 30' Demo Space is raw space (no counter or stool) and includes all other benefits as above

## Payment Terms

- 25% due with contract
- 75% due January 30, 2021

## For Information on Exhibiting or Sponsorships

Call 1-800-461-2722 or email [crca@roofingcanada.com](mailto:crca@roofingcanada.com)

# SPONSORSHIP OPPORTUNITIES

## Platinum: Job Fair - \$7,500 *NEW*

Be the title sponsor of this new Show Feature which will draw businesses, associations, university, college, highschool and trade school students who are exploring career opportunities.

### Pre-Show Exposure

#### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting the JOB FAIR to business, universities, colleges, high schools, trade organizations,
- Dedicated email to pre-registered attendees
- Pre-show guide in Roofing Canada Magazine
- Digital invitations
- Online registration system
- Attendee confirmation email and print at home badges
- All attendee badges

#### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Featured on the JOB FAIR Feature Page
- Detailed sponsor page with a direct link to your corporate website

### At-Show Exposure

#### Job Fair Pavilion

- Branded JOB FAIR Pavilion on the Show Floor

#### Signage

- Enhanced brand placement with prominent signage throughout the JOB FAIR and on sponsor signage throughout the show

#### Show Guide

- Your corporate logo in the ROOFTech Show Guide

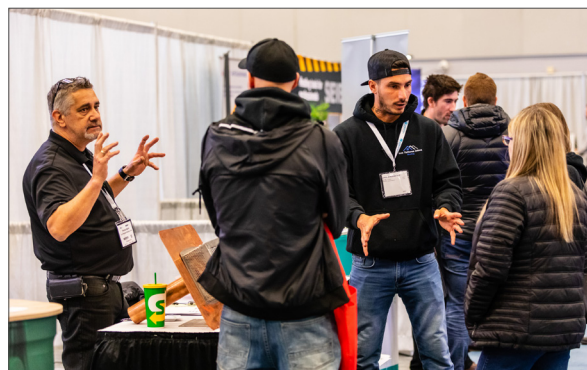
### Post-Show Exposure

#### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses)

#### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event





## SPONSORSHIP OPPORTUNITIES

### Platinum: App Sponsor - \$7,500 **NEW**

As the App sponsor, your company will receive plenty of brand exposure on the new ROOFTech networking app which will be used by attendees, job seekers and exhibitors.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting ROOFTech
- Dedicated email to secondary and post secondary schools, colleges and universities, unions, exhibitors
- Pre-show guide in Roofing Canada Magazine
- Digital invitations
- Across the Show app
- Attendee confirmation email and print at home badges
- All attendee badges

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Signage

- Enhanced brand placement on sponsor signage throughout the Show
- Logo across the Show app

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses)

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event

### Platinum: Attendee Registration - \$7,500

As the registration sponsor, your company will receive plenty of brand exposure including recognition on the online registration system and signage at registration.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting ROOFTech
- Dedicated email to pre-registered attendees
- Pre-show guide in Roofing Canada Magazine
- Digital invitations
- Online registration system
- Attendee confirmation email and print at home badges
- All attendee badges

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Signage

- Enhanced brand placement with prominent signage on the registration kiosks and on sponsor signage throughout the Show

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses).

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event



## SPONSORSHIP OPPORTUNITIES

### Platinum: Lounge - \$7,500+ (Call for details)

Explore new ways of connecting with your desired audience as they check their emails, conduct meetings and relax in your branded licensed lounge on the Show Floor.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting ROOFTech
- Dedicated email to pre-registered attendees
- Pre-show guide in Roofing Canada Magazine
- Digital invitations
- Online registration system
- Attendee confirmation email and print at home badges
- All attendee badges

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Networking Lounge

- Branded networking licensed lounge in a high-traffic area on the Show Floor

##### Signage

- Enhanced brand placement with prominent signage throughout the lounge and on sponsor signage throughout the show

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses)

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event

### Platinum: Show Floor Product Talks - \$7,500 *NEW*

Host the new product talks area on the Show Floor where the latest products, solutions and technologies will be showcased by leading suppliers.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting ROOFTech
- Dedicated email to pre-registered attendees
- Pre-show guide in Roofing Canada Magazine
- Digital invitations
- Online registration system
- Attendee confirmation email and print at home badges
- All attendee badges

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Show Floor Learning Lab

- Verbal acknowledgement of your company as Lead Sponsor throughout the seminars

##### Signage

- Enhanced brand placement with prominent signage throughout Learning Lab area and on sponsor signage throughout the various sessions
- Your company featured as the lead host on the large overhanging Learning Lab area signage and directional signage

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses)

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event



## SPONSORSHIP OPPORTUNITIES

### Platinum: Lead Demonstration - \$7,500

Host the ROOFTech demonstration area on the Show Floor where the latest products, solutions and technologies will be showcased by leading suppliers.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting ROOFTech
- Dedicated email to pre-registered attendees
- Pre-show guide in Roofing Canada Magazine
- Digital invitations
- Online registration system
- Attendee confirmation email and print at home badges
- All attendee badges

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Demonstration Area

- Verbal acknowledgement of your company as Lead Sponsor throughout the demonstrations

##### Signage

- Enhanced brand placement with prominent signage throughout demo area and on sponsor signage throughout the Show
- Your company featured as the lead host on the large overhanging demo banner and directional signage

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses)

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event

### Gold: Networking Receptions - \$6,000

Be the host of all attendees, speakers, exhibitors and guests at our networking receptions on the Show Floor.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting ROOFTech
- Dedicated email to pre-registered attendees
- Pre-show guide in Roofing Canada Magazine
- Digital invitations

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Drink Tickets

- Logo displayed on complimentary refreshment tickets for your company to distribute onsite.

##### Signage

- Your corporate logo prominently displayed on signage at designated refreshment stations

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses)

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event



## SPONSORSHIP OPPORTUNITIES

### Gold: Lanyard - \$6,000

Receive high visibility by showcasing your brand on lanyards handed out to all attendees entering the Show Floor.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting ROOFTech
- Dedicated email to pre-registered attendees
- Pre-show guide in Roofing Canada Magazine
- Digital invitations

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Lanyards

- Your corporate logo will be displayed on lanyards handed out to attendees at registration

##### Signage

- Sponsor signage throughout the Show

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses)

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event

### Gold: Delegate Bag - \$6,000

Receive high visibility by showcasing your brand on bags handed out to all attendees entering the Show Floor.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Dedicated pre-show emails promoting ROOFTech
- Dedicated email to pre-registered attendees
- Pre-show guide in Roofing Canada Magazine
- Digital invitations

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Delegate Bags

- Your corporate logo will be displayed on bags handed out to attendees at registration

##### Signage

- Sponsor signage throughout the Show

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Attendee Database

- Delivery of the ROOFTech 2021 database of attendees by June 15, 2021 (does not include email addresses)

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event





## SPONSORSHIP OPPORTUNITIES

### Silver: Coffee - \$4,500

Expand your reach by showcasing your brand as you sponsor the morning coffee during the show.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Pre-show guide in Roofing Canada Magazine
- Digital invitations

##### Website

Your corporate logo:

- ROOFTech website rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Signage

- Sponsor signage throughout the Show and at coffee station

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event

### Silver: Seminar - \$3,000

Position your company as an expert in your field by hosting an educational seminar delivered to a live audience.

#### Pre-Show Exposure

##### National Print & Digital Advertising

Your corporate logo:

- Pre-show guide in Roofing Canada Magazine
- Digital invitations

##### Website

Your corporate logo:

- ROOFTech websites rotating sponsor bar
- Detailed sponsor page with a direct link to your corporate website

#### At-Show Exposure

##### Seminar Exposure

- Moderator of seminar to acknowledge and thank your company for sponsoring the seminar and indicating your location on the show floor
- Your corporate logo prominently displayed on signage outside and inside the seminar room

##### Signage

- Sponsor signage throughout the Show

##### Show Guide

- Your corporate logo in the ROOFTech Show Guide

#### Post-Show Exposure

##### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event



# SPONSORSHIP OPPORTUNITIES

## Bronze: Product Talks - Demo - \$1,000

Showcase your latest products, solutions and technologies to a captivated audience on the Product Talks Feature on the show floor.

Opportunity to present a 30-minute product demonstration and Q & A.

### Pre-Show Exposure

#### Website

Your corporate logo:

- Detailed sponsor page with a direct link to your corporate website

### At-Show Exposure

#### Products Talks Feature

- 30 minute presentation / demo

#### Signage

- Sponsor signage throughout the Show

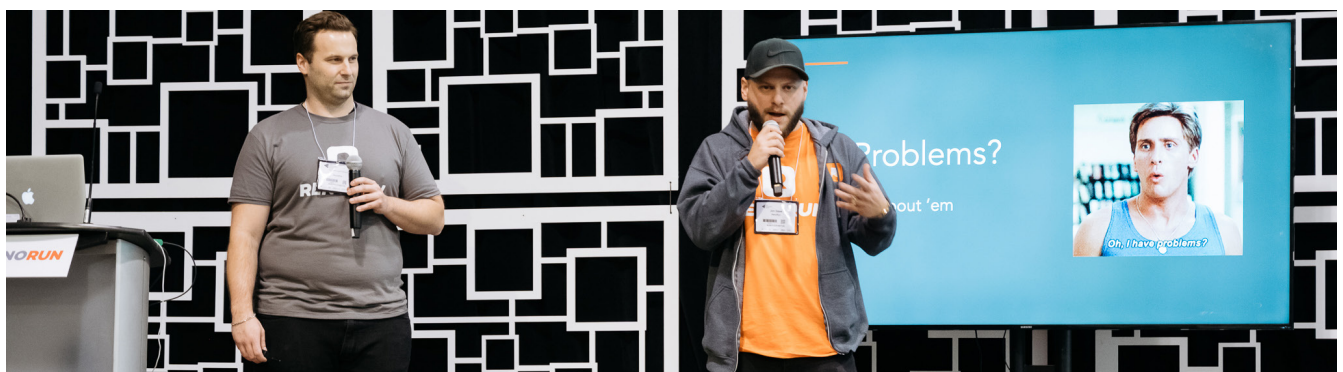
#### Show Guide

- Your corporate logo in the ROOFTech Show Guide

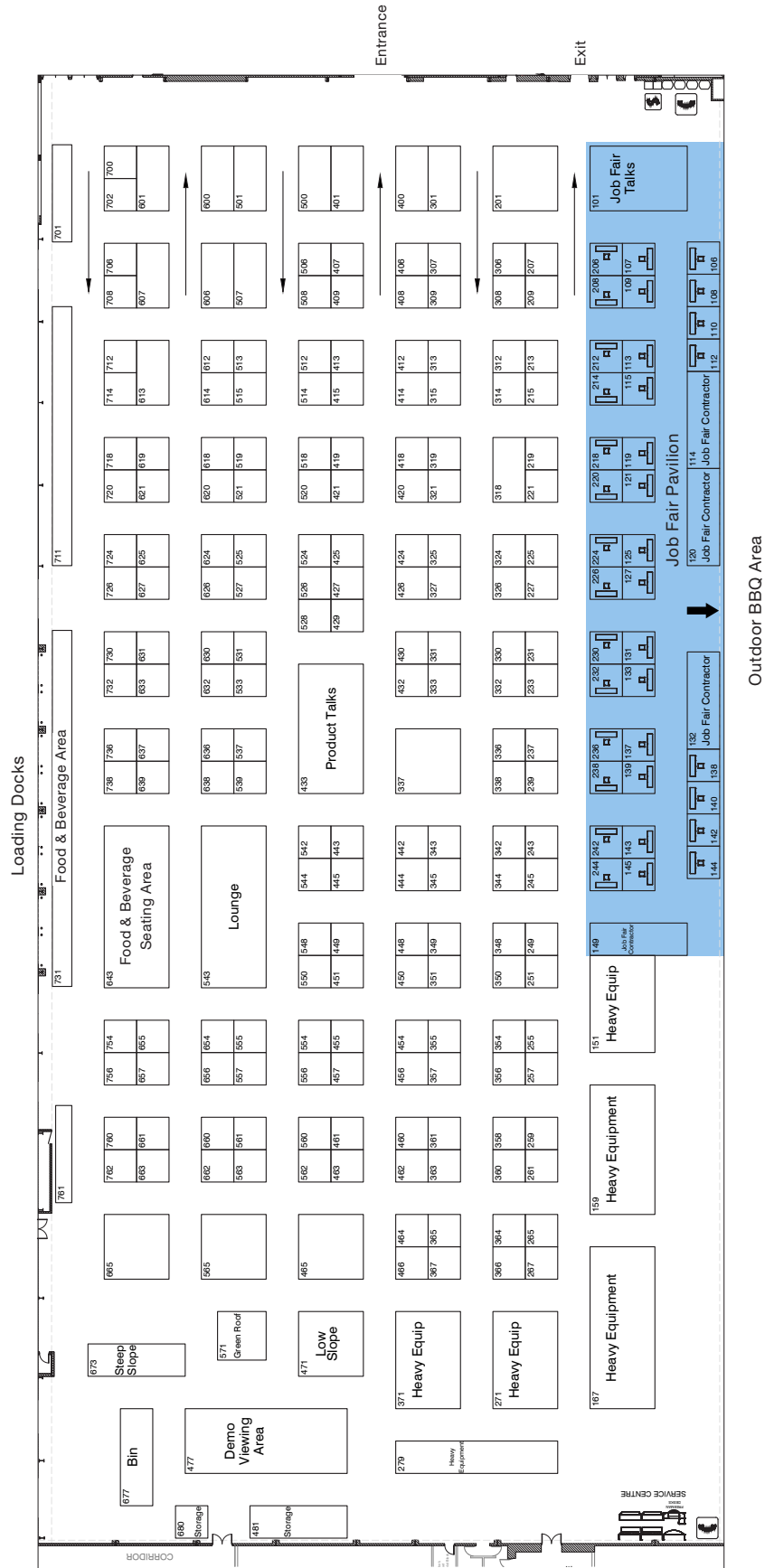
### Post-Show Exposure

#### Website

- Your corporate logo and profile posted on the ROOFTech website for twelve months after the event



## INTERNATIONAL CENTRE HALL 5





# EXHIBITOR CONTRACT

ROOFTech 2021

## 1. Agreement Made Between

Name	Company
Address	City
Province/State	Postal/Zip Code
Telephone	Cell
Email	
Website	
(hereinafter "Exhibitor") and the Canadian Roofing Contractors Association / Informa (hereinafter "Management")	Date

## 2. Exhibit Rates

1st Choice (Booth Number)	2nd Choice (Booth Number)	3rd Choice (Booth Number)
Space Required	Rate / sq.ft. = \$	
Space Required	Rate / sq.ft. = \$	
Job Fair Space	Rate = \$	
HST \$		
Total \$		

## Exhibit Rates (+ HST)

### Until September 15, 2020

CRCA Members	\$22.00 per sq.ft.
Non Members	\$27.00 per sq.ft.
Bulk Equipment	\$17.00 per sq.ft.

*CRCA members and past exhibitors will have the first option on prime exhibit space until September 15, 2020.*

### After September 16, 2020

CRCA Members	\$24.00 per sq.ft.
Non Members	\$29.00 per sq.ft.
Bulk Equipment	\$19.00 per sq.ft.

## Job Fair Pavilion Rates (+ HST)

### Until September 15, 2020

	kiosk	10' x 30'
CRCA Members	\$800	\$1,600
Non Members	\$1,000	N/A*

### After September 16, 2020

	kiosk	10' x 30'
CRCA Members	\$1,000	\$2,000
Non Members	\$1,200	N/A*

\* 10' x 30' booths are for CRCA contractor members only.  
(These should be interactive and/or demo booths)

## Payment Terms

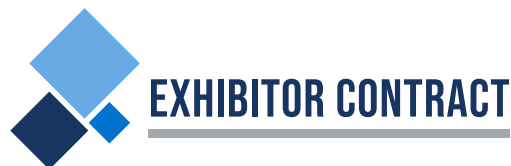
- 25% due with contract
- 75% due January 30, 2021
- Payment to be made to: INFORMA CANADA INC.  
20 Eglinton Ave. West Suite #1200 Toronto, ON, M4R 1K8  
PO Box 2055
- Payments can be made by cheque or credit card

## Interested in Sponsoring?

Please check the appropriate boxes

<input type="checkbox"/> Platinum Job Fair	\$7,500
<input type="checkbox"/> Platinum App Sponsor	\$7,500
<input type="checkbox"/> Platinum Attendee Registration	\$7,500
<input type="checkbox"/> Platinum Lounge	\$7,500+
<input type="checkbox"/> Platinum Show Floor Learning Lab	\$7,500
<input type="checkbox"/> Platinum Demo	\$7,500
<input type="checkbox"/> Gold Networking Receptions	\$6,000
<input type="checkbox"/> Gold Lanyard	\$6,000
<input type="checkbox"/> Gold Delegate Bag	\$6,000
<input type="checkbox"/> Silver Coffee	\$4,500
<input type="checkbox"/> Silver Seminar	\$3,000
<input type="checkbox"/> Bronze Product Talks - Demo	\$1,000





### 3. Contact Person for Your Exhibit

Name	Company
Address	City
Province/State	Postal/Zip Code
Telephone	Cell
Email	

### 4. Show Listing

Please state the name of your organization as it should be listed in any Show listing:

### 5. Booth Requirements

- EXHIBITOR agrees to carry a minimum of \$5 million commercial general liability insurance naming Informa Canada Inc. and Canadian Roofing Contractors Association and T.I.C.C. Limited (o/a International Centre) as additional insured for the duration of the Show including move-in and move-out. A show insurance package will be available for purchase if your company does not have the required coverage.
- EXHIBITOR agrees to comply with Ontario's Occupational Health & Safety Act and its applicable regulations (Industrial and Construction) as it pertains to shows and to ensure that all staff and third party contractors are equipped with required appropriate personal protective equipment including steel toed footwear and hard hats which must be worn on the show floor during Move-in and Move-out.

Canadian Anti-Spam Legislation requires that we secure your express consent to allow third party vendors of event services to contact you directly via email in order to make arrangements for your participation at the Event. Such express consent will only allow these authorized service providers to contact you in connection with services related directly to your participation in this event. Receipt of your express consent to receive commercial electronic communications from these suppliers is a condition to Informa Canada accepting your Application. As a result, please check the box below indicating that you consent to receive such commercial communications.

#### Informa Communications

I agree that Informa Canada Inc. ("Informa") may contact me about other Informa trade shows, events and services (collectively, "Informa Events") that may be of interest to me by ☐ email, ☐ regular mail, ☐ fax or ☐ phone (including by providing pre-recorded phone messages that may include marketing content).

#### Third Party Vendor Communications

Informa has selected third party vendors of event services (such as material handling, parking, and lighting and electrical supply) who can assist with your preparation and participation in the Informa event for which you are registering. These approved and official suppliers are familiar with the event and will notify you of such things as advance service order deadlines - that may help you save time and money or marketing and PR opportunities. These third party vendors require your authorization to contact you directly. For a list of these third party vendors, please see page 18.

Yes, I agree for Informa to share my details to the list of third party vendors below, to contact me with information about services they can provide me for the Informa event for which I have registered and any other services they provide.

Informa is obtaining consent on behalf of the third party vendors. You can withdraw your consent at any time by following the instructions in any of the vendor emails. If you require further assistance, please contact Informa Canada Inc., 20 Eglinton Ave. W., Suite 1200, Toronto, ON, M4R 1K8 (416-960-4508).

I understand that by signing below I am committing to exhibiting at this event and have read, understood and agree to the payment terms, the terms throughout this contract, [The Health and Safety Declaration Document](#) and the TERMS & CONDITIONS.

### 6. Acceptance of Contract

By	Title
Signature	Date
Office Use only: DO NOT WRITE	Email your signed contract to the "Canadian Roofing Contractors Association" office at <a href="mailto:crca@roofingcanada.com">crca@roofingcanada.com</a>
Space Assigned:	Questions? Visit the ROOFTech website: <a href="http://www.ROOFTech.ca">www.ROOFTech.ca</a>
Accepted for ROOFTech by:	



# TERMS & CONDITIONS

## 1. Definitions and Interpretation

In these Conditions, the following terms have the following meanings:

- 1.1 **"Agreement"** means these Conditions and the Application Form;
- 1.2 **"Application Form"** means the application form or order form to which these Conditions are attached setting out details of the Package or such other document setting out details of the Package as Informa shall choose in its absolute discretion to accept;
- 1.3 **"Calendar Year"** means a full twelve (12) month period beginning on January 1 and ending on December 31;
- 1.4 **"Client"** means the person, firm, company or entity set out in the Application Form;
- 1.5 **"Conditions"** means these sponsorship and exhibition terms and conditions;
- 1.6 **"Data Protection Law"** means the Regulation and the Directive, as amended or replaced from time to time, and all other national, international or other laws related to data protection and privacy that are applicable to any territory where Informa or Client processes personal data or is established;
- 1.7 **"Directive"** means the European Privacy and Electronic Communications Directive (Directive 2002/58/EC);
- 1.8 **"Event"** means the event, conference, exhibition, show, webinar or other event (whether held in-person or virtually) organised by Informa as set out in the Application Form;
- 1.9 **"Exhibition Stand"** means a stand (or part of a stand) constructed by Informa or Client in the exhibition space in the Venue as set out in the Application Form;
- 1.10 **"Event Site"** means the website(s) (together with any platforms and/or applications used together therewith) that will host and display the Event (or part thereof) and Event materials;
- 1.11 **"Fees"** means the fees payable by the Client for the Package as set out in the Application Form;
- 1.12 **"Force Majeure Event"** means any event or circumstance that is beyond the reasonable control of Informa and ongoing at the time of the Event or, in Informa's opinion, is reasonably expected to be ongoing at time of the Event (including but not limited to governmental laws, ordinances, regulations, requisitions, restrictions, guidelines, recommendations or action, imposition of sanctions, embargo, military action, acts or threats of terrorism or war, mob, civil commotion or riot, health scares (including without limitation, epidemic and pandemic (e.g., COVID-19), whether or not new, ongoing or recurring), fire, acts of God, flood, drought, earthquake, severe weather, disaster, disruption to transportation, third party contractor/supplier failure, venue damage or cancellation, industrial dispute, strikes, labour disputes, interruption/failure of utility service, lack of commodities or supplies, accidents, nuclear, chemical or biological contamination, speaker or participant cancellation or withdrawal, or any other comparable calamity or casualty);
- 1.13 **"Informa"** means the Informa Group entity that is the owner, organizer, operator and/or manager of the Event as stated in the Application Form;
- 1.14 **"Informa Group"** means Informa and any entities controlling or controlled by or under common control with Informa including without limitation each of their respective employees, officers, directors, agents and representatives;
- 1.15 **"Intellectual Property Rights"** means trade marks, trade names, design rights, copyrights, database rights, rights in know-how, trade secrets, confidential information and all other intellectual property rights or analogous rights whether registered or unregistered anywhere in the world;
- 1.16 **"Manual"** means any manual, service kit or guide provided to Client by Informa in respect of the Event, as updated by Informa from time to time;
- 1.17 **"Materials"** means all content, materials and other information that is provided by Client, its Representatives or otherwise on Client's behalf in connection with any element of the Package (including, without limitation, its name, profile, any logos, copy and other artwork);
- 1.18 **"Owners"** means the owners and/or management of the Venue;

- 1.19 **"Package"** means the services, including but not limited to Space and/or Sponsorship, to be provided to Client by Informa in relation to the Event as set out in the Application Form;
- 1.20 **"Regulation"** means the General Data Protection Regulation (Regulation (EU) 2016/679);
- 1.21 **"Reportable Breach"** means a breach of security leading to the accidental or unlawful destruction, loss, alteration, unauthorised disclosure of, or access to, personal data transmitted, stored or otherwise processed;
- 1.22 **"Representatives"** means the employees, consultants, agents, contractors and other representatives (or any employee, consultant, agent, contractor or other representative thereof) of a party;
- 1.23 **"Space"** means (i) the exhibition space in the Venue; and / or (ii) the virtual exhibition space hosted on the Event Site, allocated to the Client by Informa (together with the ancillary services provided to the Client in connection with such virtual or exhibition space) as set out in the Application Form;
- 1.24 **"Sponsorship"** means the sponsorship element of the Package as set out in the Application Form; and
- 1.25 **"Venue"** means the venue at which the Event is physically held.

## 2. Application for the Package

- 2.1 Applications for the Package must be made on the Application Form provided to the Client by Informa. Informa may at its sole discretion choose to accept applications by other means but, in any event, these Conditions shall apply. The application for the Package is irrevocable by the Client.
- 2.2 Informa reserves the right to reject any Application Form or other application from any potential Client. A binding contract shall only come into effect when written confirmation (whether by email or otherwise) of acceptance is sent by Informa to the Client (whether or not it is received).
- 2.3 These Conditions are the only terms on which Informa is prepared to deal with the Client and no terms or conditions endorsed upon, delivered with or referred to in any purchase order or similar document delivered or sent by the Client to Informa will form part of this Agreement.

## 3. Price and Payment

- 3.1 Unless other payment terms are set forth on the Application Form, the Client shall pay the Fees together with any Taxes within 30 days from the date of Informa's invoice or full payment shall become due immediately when invoices are raised within 30 days prior to the start date of the event. Time shall be of the essence in respect of the payment of Fees.
- 3.2 Without prejudice to any other right or remedy that it may have, if Informa does not receive the Fees in cleared funds by the due date for payment, Informa shall be entitled to: (i) charge interest at the rate of 1.5% per month (or if less the maximum rate permitted by applicable law) accruing on a daily basis until the date of actual payment; and (ii) refuse access for the Client and its Representatives to the Event; and/or refuse to provide any element of the Package; and (iii) terminate this Agreement upon which the provisions of Condition 14.2 shall apply.
- 3.3 Informa shall have no liability whatsoever if Client pays the Fees (or any proportion thereof) into any bank account other than the bank account specifically designated by Informa to Client for payment. In particular, Informa shall not be responsible for any losses suffered by Client due to third party fraud or misdemeanour, including, without limitation, false change of bank account communications, identity theft and other scams. Payment of the Fees into Informa's designated bank account only shall satisfy Client's payment obligations under this Contract. To the extent that Client receives any communication notifying Client of a change in Informa's designated bank account, Client is required to verify the authenticity of the same directly with Informa.



## TERMS & CONDITIONS CONT'

### 4. Taxes

It is the intent of the parties that Informa will receive the Fees net of all applicable taxes, including, without limitation, sales, VAT, service or withholding taxes ("Taxes"), all of which shall be paid solely by the Client. If and to the extent that any Taxes are levied upon, or found to be applicable to, the whole or any portion of the Fees, the amount of the Fees shall be increased by an amount necessary to compensate for the Taxes (including, without limitation, any amount necessary to "gross up" for Taxes levied on the increase itself).

### 5. Client's General Obligations

- 5.1 The Client shall comply with all laws or regulations or guidelines of any competent authority (including, without limitation, all laws relating to anti-bribery, anti-corruption and trade sanctions) and any terms and conditions, Manual or reasonable instructions or directions issued by Informa or the Owners (including, without limitation, in relation to health and safety, data privacy or security (including information security) requirements).
- 5.2 The Client warrants that it has the right, title and authority (including, without limitation, that it has the necessary licences) to enter into the Agreement and perform its obligations under it and that the person signing the Agreement on behalf of the Client has the requisite authority to do so.
- 5.3 The Client and its Representatives must, at all times, conduct themselves in an orderly manner and must not act in any manner which causes offence, annoyance or inconvenience to other sponsors, exhibitors, the Owner, Informa or any visitors/delegates to the Event.
- 5.4 Client is required to be adequately insured in relation to its activities under this Agreement.
- 5.5 If applicable, the Client is solely responsible for obtaining passports, visas and other necessary documentation for entrance into the country where the Event is held. If the Client cannot attend the Event due to a failure to obtain such documentation, the Fees shall remain payable in full.
- 5.6 The Client shall not (and shall procure that its Representatives shall not) do or permit anything to be done that which might adversely affect the reputation or brand of Informa, the Owners or the Event or make any statement that is defamatory, disparaging or derogatory to Informa, the Owners or the Event.
- 5.7 The Client shall not (and shall procure that its Representatives shall not) cause or permit any damage to the Venue or any part thereof or to any fixtures or fittings which are not the property of the Client or to the Event Site.
- 5.8 All items brought to the Venue or uploaded to the Event Site by or on behalf of the Client are done so at the Client's own risk and Informa does not accept them into its charge or control.
- 5.9 The Client agrees that it may not use the Event to leverage any other event in which the Client is a sponsor or participant.
- 5.10 Client consents to its details (including, without limitation, its name, logo and profile) being: (i) published in any show guide, directory and/or other promotional materials prepared in connection with the Event, and/or (ii) displayed on the Event website. Although Informa shall take reasonable care in any such publication/display, it shall not be liable for any errors, omissions or misquotations that may occur.
- 5.11 Client is solely responsible for obtaining any licences, regulatory approvals, customs clearances or other necessary consents required for Client to participate in the Event and display its Materials, including, without limitation, any licences or other necessary consents required for the playing of music or any other audio or visual material by Client.
- 5.12 All unauthorised photography and the recording or transmitting of audio or visual material, data or information from the Event is expressly prohibited.
- 5.13 Client acknowledges and agrees that Informa Group and its Representatives shall be permitted to undertake multimedia recording at the Event, which may include, without limitation, recording the Client and its Representatives participating in the Event (the "Content"). Client agrees to make its Representatives aware of such permission for multimedia recording of the Content in advance of the Event. Client acknowledges and agrees (and shall procure that its Representatives acknowledge and agree) that Informa Group is the exclusive owner of all rights in the Content and hereby waives

any and all: (a) rights in and to such Content, and (b) claims that Client or its Representatives may have relating to or arising from the Content or its use. Without limitation, Informa Group shall be permitted to use the Content anywhere in the world for promotional and all other purposes, without any payment or compensation.

- 5.14 Client acknowledges and agrees that the terms of this Agreement (including, without limitation, the amount of the Fees) and the provisions of the Manual shall constitute confidential information of Informa, and Client undertakes that it shall not at any time disclose the same to any third party.

### 6. Specific Terms relating to Space

***This Condition 6 shall only apply where Space is included in the Client's Package***

- 6.1 Informa reserves the right to make alterations in the floor plan of the Event, the layout of the Event Site or in the specification for the Client's Space in its sole discretion and at any time, which it considers to be in the best interest of the Event including (without limitation) altering the size, shape or position of the Space. If the Space is materially reduced, the Client will receive a pro rata refund of the Fees payable in respect of the Space.
- 6.2 Informa permits the Client, subject to the terms of the Agreement, to use the Space for the purpose of displaying goods and exhibits at the Event. Such use shall not constitute a tenancy or lease of the Space and the Client acknowledges that it shall have no other rights to or interest in the Space.
- 6.3 The Client shall not permit the display of any materials or information that do not exclusively relate to the Client's commercial activities. Informa reserves the right to remove from the Exhibition Stand, the Space or the Venue, at the risk and expense of the Client, any exhibit or other item which Informa considers in its reasonable opinion (i) to be in contravention with applicable laws, regulations or the policies or procedures of Informa or of the Owners, (ii) infringes the Intellectual Property Rights of a third party, (iii) is likely to cause offence or annoyance or (iv) is otherwise inappropriate or which does not comply with these Conditions.
- 6.4 Where agreed by both parties and as specified on the Application Form, Informa or Client will be responsible for setting up the Space for the Client, including where applicable, an Exhibition Stand. The Client is solely responsible for all aspects of dressing and branding the Space including, without limitation, any Exhibition Stand (where applicable).
- 6.5 Client shall be liable to Informa or any third parties (as the case may be) for any claims relating to the set up of the Space including, without limitation, construction of the Exhibition Stand (where applicable) or any breach of Condition 5.1.
- 6.6 The Client may not sub-let the Space (in whole or in part) without the express prior written consent of Informa. If and to the extent that the Client is permitted to sublet the Space, the Client shall remain responsible for the Space and shall be liable for any breach of the terms of the Agreement by any party to whom the Space is sublet.
- 6.7 If the Client is in breach of the Agreement or is otherwise engaged in any activity that might jeopardise the safety (including without limitation the data security and information security) of the Event, exhibitors and visitors, Informa reserves the right to suspend or block (temporarily or permanently) access to the Space and remove or block the Client's Representatives from the Event without liability to the Client.
- 6.8 If the Client wishes to share the Space with any entity that is not a company within the Client's group of companies, it must obtain the prior written consent of Informa. Informa reserves the right to charge the Client additional Fees as a condition to granting any such consent.



## TERMS & CONDITIONS CONT'

**The following Conditions 6.9 to 6.13 (inclusive) shall not apply to virtual exhibition Space**

- 6.9 The Client is only permitted to conduct business from its allotted Space or otherwise as permitted under the terms of the Package and shall not canvass, promote, advertise or solicit for business in any other area of the Venue without the prior consent of Informa.
- 6.10 The Client shall at all times ensure that the Exhibition Stand is staffed by competent personnel and is clean, tidy and well presented during Event opening times failing which Informa reserves the right without liability to arrange for this to be done at the Client's expense.
- 6.11 The Client undertakes to occupy the Space in time for the opening of the Event and not to close the Exhibition Stand prior to the end of the Event. In the event that the Client fails to comply with this Condition, Informa shall be entitled to terminate the Agreement and the provisions of Condition 14.2 shall apply.
- 6.12 From time to time, Informa, the Owner and each of their Representatives may enter the Venue at any time to carry out works, repairs or alterations or for any other purposes which they deem necessary ("Works"). To the fullest extent permitted by law, Informa, the Owner and each of their Representatives shall not be liable for any damage, loss or inconvenience, howsoever arising, and suffered by the Client and/or its Representatives by reason of any act or omission relating to the Works.
- 6.13 Client is required to be adequately insured to have an Exhibition Stand. Unless local regulations require a higher minimum insured value as set out in the Application Form, the Client shall take out and maintain at all times both public liability and employee liability insurance against personal injury, death and damage to or loss of property, as those terms are defined by commercial general liability insurance policies, with limits of not less than £2,000,000 (or the local currency equivalent) per occurrence or per claim. Informa shall be entitled to inspect the Client's insurance policy on request.
7. **Specific Terms relating to Client's Materials**
- 7.1 The Client shall provide Informa with all Materials which Informa requires to perform its obligations under this Agreement within the deadlines specified by Informa and the Client shall comply with Informa's reasonable requirements and directions in relation to the Materials. If the Client fails to provide the Materials by the deadline and to the specifications required by Informa, Informa reserves the right to refuse to incorporate, print, publish, display or otherwise use the Materials and shall not be required to refund any Fees which shall remain payable in full.
- 7.2 The Client warrants that the Materials (i) are accurate and complete; (ii) are not in any way defamatory, libellous, obscene, menacing, threatening, offensive, abusive or fraudulent; (iii) are not in any way illegal and that they do not contravene any applicable law or incite or encourage the contravention of any law; (iv) if provided in digital form, are free from any viruses and any other malware or corrupting elements of any kind and that they shall not cause any adverse effect on the operation of any Informa system, publication, website, platform, media or other property and/or on any users of any of the foregoing; and (v) together with all Intellectual Property Rights therein, are owned or duly licensed by Client and they do not infringe the Intellectual Property Rights of any third party.
- 7.3 While Informa will take all reasonable care in relation to the production of material and information incorporating the Materials, Informa shall not in any event be responsible to the Client for any omissions, misquotations or other errors which may occur except where such losses arise as a result of Informa's negligence or wilful misconduct.
- 7.4 All Materials are subject to approval and acceptance by Informa. Informa reserves the right to in its absolute discretion to reject any Materials at any time after receipt.
- 7.5 For the purposes of Sponsorship, Informa will use its reasonable endeavours to provide the Sponsorship in the size, position and manner as specified in the Application Form. However, Informa shall not be liable to the Client where reasonable modifications or changes to the Sponsorship (including, without limitation, to the size, position, section or issue of or date of publication) are made by Informa.

- 7.6 The Client hereby grants to Informa a non-exclusive, worldwide, royalty free licence to use the Materials in connection with the Event and in accordance with the Agreement. The Client also acknowledges that in view of the time and cost required in preparing any publications or other media, in circumstances where the Agreement is terminated, Informa may at its discretion continue to use the name, logo or any other Materials or information provided by the Client after termination of the Agreement, where the time and cost does not allow Informa to remove, delete or cover over such name, logo or other material or information.
- 7.7 If the Client and / or any of its Representatives is in breach of the Agreement Informa reserves the right to refuse to use any Materials in relation to the Event or the Sponsorship or may remove or delete such Materials without liability to the Client.
8. **Specific Terms relating to visitor or delegate passes for physical events**
- 8.1 Where visitor passes and/or delegate passes are issued as part of the Package, they are issued subject to the terms of this Agreement and Informa's separate terms and conditions applicable to visitors and/or delegates are expressly excluded. Only official visitor and delegate passes issued by Informa shall be valid for entry to the Event.
- 8.2 The Client will be supplied with passes for its Representatives that are working at the Event and such passes must be produced on request at the Event. Informa may refuse entry to any person without a valid pass. Passes are only valid in the name of the person to whom they are issued.
- 8.3 Informa may (at its sole discretion) refuse admission to, or eject from the Event, any Client Representative who fails to comply with these terms and conditions or who in the opinion of Informa represents a security risk, nuisance or annoyance to the running of the Event. Client shall procure that its Representatives comply with all reasonable instructions issued by Informa or the Owners at the Event.
9. **Access to and Use of the Event Site**
- This Condition 9 shall apply only where the whole or any part of the Event is provided in a virtual format.
- 9.1 Client undertakes to (i) be responsible for any technical requirements to enable Client and its Representatives to use the Event Site, and (ii) participate in the Event via the Event Site for the duration of the Event.
- 9.2 If applicable, the Client will be supplied with exhibitor accounts for its Representatives that are working on the Space hosted on the Event Site. Such accounts are only valid in the name of the person to whom they are issued.
- 9.3 Where delegate accounts are issued as part of the Package, access to the Event Site is only available to employees of Client, are only valid in the name of the person to whom they are issued and access to a delegate account may not be shared internally or externally. Such accounts are issued subject to the terms of this Agreement and Informa's separate terms and conditions applicable to delegates are expressly excluded.
- 9.4 Client is solely responsible for the security of any passwords issued by Informa for accessing the Event Site. Informa may cancel or suspend such passwords in the event of a breach of this Agreement.
- 9.5 Client shall (and shall procure that its Representatives) comply with all laws and regulations applicable to its access to and use of the Event Site including the terms of this Agreement and the Informa terms and conditions of website usage (<https://informaconnect.com/terms-of-use/>). Informa may monitor Client's use of the Event Site to ensure such compliance.
- 9.6 Informa cannot guarantee that the Event Site will operate continuously, securely, without errors or interruptions, or is free of viruses or harmful components, and Informa does not accept any liability on account of unavailability, interruptions, errors or viruses or harmful components. Client shall not (and shall procure that its Representatives shall not) attempt to interfere with the proper working of the Event Site and, in particular, shall not attempt to circumvent security, tamper with, hack into, or otherwise disrupt any computer system, server, website, router or any other internet connected device. Client shall be responsible for making all arrangements necessary for Client and its Representatives to have access to the Event Site.





## TERMS & CONDITIONS CONT'

- 9.7 Informa do not endorse or accept any responsibility for the content, or the use of, any goods or services that may be identified or described on the Event Site and we shall not be liable for any loss or damage caused or alleged to be caused by or in connection with use of, or reliance on, any content, goods or services available on or through the Event site or any website or other resource referenced therein.
- 9.8 Client and its Representatives, when using any networking system or any community platform made available on the Event Site, shall be bound by the following behavioural conditions: (a) you agree that any information you enter is true and accurate to the best of your knowledge and will be considered non-confidential and non-proprietary; (b) you agree to respect other users of the services and shall refrain from contacting other users with untargeted announcements or requests; (c) you shall not send messages, upload or link to any defamatory, offensive, harassing, misleading or unlawful content; and (d) you shall not upload or link to content which violates a third party's Intellectual Property Rights or privacy rights.
- 9.9 Client consents (and warrants that it has in place the appropriate consents for its Representatives) to grant Informa and the Informa Group a royalty-free licence to use personal information of Client and its Representatives submitted to the Event Site within the Event Site and in ways necessary for the functioning of the Event.
- 9.10 Client acknowledges and agrees that use of the Event Site shall be further subject to any website terms of use and/or fair or acceptable use policies indicated on the Event Site.
- 9.11 Informa does not guarantee or warrant that any content available for downloading from the Event Site will be free from infections, viruses and/or other code that has contaminating or destructive properties. Client is responsible for implementing sufficient procedures and virus checks to satisfy its particular requirements.
- 9.12 Client must not:
- (a) infringe Informa's Intellectual Property Rights or those of any third party in relation to its use of the Event Site;
  - (b) knowingly transmit, send or upload any data that contains viruses, Trojan horses, worms or any other harmful programs or similar computer code;
  - (c) use the Event Site in a way that could damage, disable, overburden, impair or compromise Informa's systems or security or interfere with other users; or
  - (d) interfere with, manipulate, damage or disrupt the Event Site.
- 9.13 Informa reserves the right at any time, and without notice to Client, to:
- (a) make changes or corrections and to alter, suspend or discontinue any aspect of the Event Site;
  - (b) vary the technical specification of the Event Site;
  - (c) temporarily suspend Client's and its Representatives' and third parties' access to the Event Site for the purposes of maintenance or upgrade; and
  - (d) withdraw from the Event Site any of the Materials (or any part thereof).
- 9.14 Informa reserves the right to remove any messages, content or hyperlinks which it believes, in its sole discretion, breaches these conditions and to temporarily or permanently block users who persistently breach these conditions. Informa shall not accept responsibility for the accuracy or reliability of the information submitted by other users and Informa shall not be held liable for any message or content sent or posted by a user of any Informa services.
- 9.15 Informa are under no obligation to oversee, monitor or moderate any interactive service which may be provided on the Event Site and, without limitation, Informa expressly exclude all liability for any loss, injury or damage whatsoever arising from the use by Client and its Representatives of any interactive service, whether the service is moderated or not.

### 10. Limitation of Rights Granted

- 10.1 The Client's rights in relation to the Event are strictly limited to those set out in the Package. The Client is not permitted to: (i) exploit any rights of a commercial nature in connection with the Event; (ii) establish a website specifically relating to the Event; or (iii) other than in accordance with Condition 10.2, otherwise promote or advertise its association with the Event or Informa or undertake any promotional activity in connection with the Event or Informa in any way otherwise than as set out in the Package or with the prior written consent of Informa.
- 10.2 Nothing in Condition 10.1 shall prevent the Client from advertising in a proportionate manner on its own website the fact of its attendance and participation in the Event. This includes providing a web link to the Event's website together with any Event logo. Informa may request for any reason at any time that the Client removes any such promotional material from its website and the Client shall be required to comply with any such request promptly. Nothing in the Agreement shall be construed as granting to the Client any right, permission or licence to: (i) use or exploit Informa's or any member of the Informa Group's Intellectual Property Rights; or (ii) otherwise exploit any connection with Informa or any event run by Informa in any way.

### 11. Changes to the Event

Informa reserves the right at any time and for any reason to make changes to the format, content, venue and timings of the Event (including, without limitation, any installation and dismantling periods or conversion of part or the whole of a physical in-person event to a virtual event, and vice versa) without liability. If any such changes are made, this Agreement shall continue to be binding on both parties, provided that the Package may be amended as Informa considers necessary to take account of the changes. Informa will notify the Client of any such amendments to the Package as soon as reasonably practicable.

### 12. Change of Date or Cancellation of the Event

- 12.1 Without prejudice to Condition 18.1, Informa reserves the right to cancel or change the date(s) of the Event at any time and for any reason (including, without limitation, if a Force Majeure Event occurs which Informa considers makes it illegal, impossible, inadvisable or impracticable for the Event to be held), Conditions 12.2 and 12.3 (as applicable) shall apply.
- 12.2 Where the date(s) of the Event are changed to new date(s) that are within twelve (12) calendar months; or, where the Event is part of an annual series, the rescheduled Event replaces the series edition in the following Calendar Year, this Agreement will continue in full force and effect and the obligations of the parties shall be deemed to apply to the Event on the new date(s) (or the Event in the following Calendar Year as the case may be) in the same way that they would have applied to the original Event. For the avoidance of doubt, nothing in this Condition 12.2 shall excuse the Client from payment of the Fees under the Agreement in accordance with the payment schedule set out in the Application Form.
- 12.3 Where the Event is cancelled and is not rescheduled in accordance with Condition 12.2 above the terms of this Condition 12.3 shall apply:
- (a) if the Event is cancelled, this Agreement will terminate without liability provided that, at Client's election, any proportion of the Fees already paid will be refunded and the Client will be released from paying any further proportion of the Fees;
- 12.4 To the fullest extent permitted by law, Informa shall not be liable to the Client for any loss, delay, damage or other liability incurred resulting from or arising in connection with the changing of the date of the Event or the cancellation of the Event, howsoever arising. The Client acknowledges that provisions of this Condition 12 set out the Client's sole remedy in the event of the changing of the date of the Event or the cancellation of the Event by Informa and all other liability of Informa is hereby expressly excluded.



## TERMS & CONDITIONS CONT'

### 13. Cancellation by Client

- 13.1 The application for the Package is irrevocable by Client and, save as expressly stated in the Application Form, Client has no rights to cancel this Agreement. Save as expressly set out in this Agreement or in the Application Form, no refunds shall be given and the Fees shall remain due and payable in full.
- 13.2 To the extent that the Application Form expressly permits cancellation by Client, Client may cancel the Package on written notice to Informa, except where Informa has the right to terminate this Contract under Condition 14.1. Upon any such cancellation by Client, Client shall pay Informa such cancellation fees as are stated in the Application Form. For the purpose of determining any such cancellation fees, if the Event is rescheduled as a result of a Force Majeure Event the relevant dates shall be fixed by reference to the originally scheduled opening date of the Event and not the new opening date of any Event rescheduled pursuant to Condition 12.2.

### 14. Termination

- 14.1 Either party may terminate the Agreement at any time by written notice to the other if that other party: (i) has committed a material breach of any of its obligations under the Agreement and has not remedied such breach (if the same is capable of remedy) within 14 days of receiving written notice of the breach (or such lesser period as would be required for the breach to be remedied in sufficient time prior to the Event); or (ii) goes into liquidation whether compulsory or voluntary or is declared insolvent or if an administrator or receiver is appointed over the whole or any part of the Client's assets or if the Client enters into any arrangement for the benefit of or compounds with its creditors generally or ceases to carry on business or threatens to do any of these things or suffers any analogous event in any jurisdiction.
- 14.2 Without prejudice to any other right or remedy it may have, in the event that Informa terminates the Agreement under the provisions of Conditions 3.2, 6.11 or 14.1 Informa shall not be required to refund any Fees received from the Client and Informa shall be entitled to submit an invoice in respect of the balance (or the whole as the case may be) of the Fees which will become immediately due and payable. Informa shall not be liable to the Client for any loss or damage of any kind resulting from termination of the Agreement and shall have no further obligations under the Agreement or otherwise to the Client.
- 14.3 Informa may terminate the Agreement without liability immediately at any time by written notice to the Client if Informa determines in its absolute discretion that the provision of the Package to the Client is not in the best interests of the Event or Informa's legitimate commercial interests. In the event that Informa terminates the Agreement pursuant to this Condition 14.3 any proportion of the Fees already paid will be refunded and the Client will be released from paying any further proportion of the Fees. The Client acknowledges that the refund of Fees paid is its sole remedy in the event of termination by Informa under this Condition 14.3 and all other liability of Informa is hereby expressly excluded.
- 14.4 Upon the giving of notice of termination, without prejudice to any other right or remedy it may have, Informa may prevent all access to the Space, remove any Sponsorship, and, if necessary, remove all Client property (including all Materials) from the Space at the Client's risk and expense and Informa shall be free to re-licence the Space and/or resell the Sponsorship elements of the Package.
- 14.5 Conditions 7.6 and 9 to 19 (inclusive) shall survive termination of the Agreement.

### 15. Liability and Indemnity

- 15.1 Informa does not make any warranty as to the Event in general and in particular in relation to: (i) the presence or absence or location of any other sponsor/exhibitor or potential sponsor/exhibitor; or (ii) the benefit or outcome (commercial or otherwise) that the Client may achieve as a result of exhibiting at or sponsoring the Event. Except as set out in these Conditions, to the fullest extent permitted by law, Informa excludes all conditions, terms, representations and warranties relating to the Event and the Package, whether imposed by statute or by the operation of law or otherwise, that are not expressly stated herein.
- 15.2 Informa Group shall not be liable to the Client for any loss or damage suffered or incurred by the Client in connection with the provision of (or failure wholly or partly of) any services or goods provided by third parties in connection with the Event or the Package, including, without limitation, in relation to the provision of utilities, freight shipment, the transport and delivery of sponsorship and or exhibition materials to the Venue, work undertaken by third party contractors (whether or not Informa sub-contractors) and services provided by the Venue owners. The Client acknowledges that services provided by Informa official or recommended contractors to the Client are the subject of a separate agreement between the Client and the contractor. Although Informa shall use reasonable care in selecting official or recommended contractors, Informa shall not be liable for any loss or damage suffered or incurred by the Client in connection with the provision of services to the Client by such contractors.
- 15.3 Subject to Condition 15.6: (i) Informa shall not be liable to Client for any indirect, consequential, special, incidental or punitive loss or damage, loss of profits, loss of business, loss of opportunity, loss of goodwill, loss or corruption of data or any other type of economic loss or damage; (ii) Informa Group shall have no responsibility or liability for any loss (or theft) of or damage to the person, property and effects of the Client or its Representatives; and (iii) Informa Group's maximum aggregate liability to the Client under the Agreement or otherwise in connection with the Event and/or the Package shall be limited to the total amount of the Fees.
- 15.4 The Client shall indemnify Informa Group and keep Informa Group fully and effectively indemnified against any loss of or damage to any property or injury to or death of any person caused by any act or omission of the Client, its Representatives or its invitees.
- 15.5 The Client shall indemnify Informa and keep Informa Group fully and effectively indemnified against all losses, claims, damages and expenses (including, without limitation, reasonable legal fees) incurred by Informa Group as a result of a third party claim that either: (i) the display of any products, documents or other materials exhibited by the Client at the Event; or (ii) Informa's receipt or use of the Materials constitutes an infringement of the Intellectual Property Rights of any third party or is in breach of any applicable law.
- 15.6 Nothing in these Conditions shall exclude or limit liability which cannot be excluded by the applicable law.

### 16. Confidential Information

For the purposes of this Condition 16 **"Confidential Information"** means information disclosed by a party (the **"Disclosing Party"**) to another (the **"Receiving Party"**) relating to the Disclosing Party's business, products, affairs and finances, clients, customers and trade secrets including, without limitation, customer lists, billing practices, contractual arrangements, technical data and know-how. For the avoidance of doubt, the fact of the Client's participation in the Event shall not be deemed to be Confidential Information. The Receiving Party shall not (except in the proper performance of its obligations under the Agreement) during the continuance of the Agreement or at any time thereafter use or disclose to any person, firm or company (and shall use his best endeavours to prevent the publication or disclosure of) any Confidential Information of the Disclosing Party. This restriction does not apply to: (i) any information in the public domain other than in breach of the Agreement; (ii) information already in the lawful possession of the Receiving Party before its receipt from the Disclosing Party; (iii) information obtained from a third party who is free to divulge the same; (iv) disclosure of information which is required by law or other competent authorities; and (v) information developed or created by one party independently of the others.



## TERMS & CONDITIONS CONT'

### 17. Data Protection

- 17.1 For the purposes of this Condition 17. the terms **personal data, controller, processor, processing, data subject** and **supervisory authority** shall have the meanings ascribed to them under the Regulation.
- 17.2 For the purposes of this Agreement and either party's processing of personal data in connection with this Agreement, the parties agree that each party acts as a data controller. Each party shall (i) only process personal data in compliance with, and shall not cause itself or the other party to be in breach of, Data Protection Law, and (ii) act reasonably in providing such information and assistance as the other party may reasonably request to enable the other party to comply with its obligations under Data Protection Law. If either party becomes aware of a Reportable Breach relating to the processing of personal data in connection with this Agreement, it shall (i) provide the other party with reasonable details of such Reportable Breach without undue delay, and (ii) act reasonably in co-operating with the other party in respect of any communications or notifications to be issued to any data subjects and/or supervisory authorities in respect of the Reportable Breach. If either party receives any communication from any supervisory authority relating to the processing of personal data in connection with this Agreement, it shall provide the other party with reasonable details of such communication, and (ii) act reasonably in co-operating with the other party in respect of any response to the same. Informa collects, uses and protects personal data in accordance with its privacy policy, which can be found here: <https://www.informa.com/privacy-policy/>.
- 17.3 Without prejudice to the generality of Condition 17.2, Client warrants that if it receives any list containing personal data from Informa as part of the Package (a "Data List"), it shall: (i) keep the Data List confidential; (ii) at all times comply with applicable Data Protection Laws and only use the Data List for such purpose(s) as has been agreed with Informa in writing; (iii) not distribute, transfer or assign its rights to the Data List without the prior written consent of Informa, (iv) securely delete or put beyond use the Data List by such time as has been agreed with Informa in writing or such time as is required by Data Protection Law, whichever is earlier, and (iv) provide Informa with reasonable details of any enquiry, complaint, notice or other communication it receives from any supervisory authority relating to Client's use of the Data List, and act reasonably in co-operating with Informa in respect of Client's response to the same. Client acknowledges and agrees that Informa shall only be obliged to provide Client with all or part of any Data List to the extent that it is legally permitted to do so and Informa shall not be liable to Client if the volume of personal data provided to Client is less than anticipated as a result of Informa's compliance with Data Protection Law.

### 18. General

- 18.1 Without prejudice to Condition 12, if, by reason of any Force Majeure Event Informa is delayed in or prevented from performing any of its obligations under the Agreement, then such delay or non-performance shall not be deemed to be a breach of the Agreement and no loss or damage shall be claimed by the Client by reason thereof. For the avoidance of doubt, nothing in this Condition 18.1 shall excuse the Client from the payment of the Fees under the Agreement.
- 18.2 Each party shall comply with the applicable requirements regarding unfair competition and shall adhere to the highest standards of ethics on a global basis and shall refrain from corrupt business practices and shall prohibit, directly and indirectly, public or private bribery, kickbacks or any other activity that would give rise to a conflict of interest that could adversely influence the judgment, objectivity or loyalty to the business activities and assignments under this Agreement.
- 18.3 Nothing in the Agreement shall create, or be deemed to create, a partnership or joint venture or relationship of employer and employee or principle and agent between the parties.
- 18.4 If and to the extent that there is any conflict between these Conditions and the Application Form, the terms of the Application Form shall prevail.
- 18.5 Each party acknowledges that the Agreement constitutes the entire agreement between the parties in relation to the Event and that it does not rely upon any oral or written representation made to it by the other. No variation of the Agreement shall be effective unless made in writing signed by or on behalf of each of the parties to the Agreement.

- 18.6 No rights under the Agreement may be assigned by the Client without the prior written consent of Informa. The Client may not sub-contract or delegate in any manner any of its obligations under the Agreement to any third party or agent without the prior written consent of Informa.
- 18.7 A person who is not a party to the Agreement shall have no rights under or in connection with it.
- 18.8 No failure by either party in exercising any right, power or remedy shall operate as a waiver of the same.
- 18.9 If any provision of the Agreement (or any part of any provision) is found by a court or other authority of competent jurisdiction to be invalid, illegal or unenforceable, that provision or part-provision shall, to the extent required, be deemed not to form part of the Agreement and the validity and enforceability of the other provisions of the Agreement shall not be affected.

### 19. Governing Law and Jurisdiction

The Agreement is governed by the laws of the Province of Ontario, Canada exclusive of the choice of law rules of any jurisdiction, and the Client submits to the exclusive venue and jurisdiction in Toronto, Ontario. Nothing in this Condition 19 shall prevent or restrict Informa from pursuing any action against the Client in any court of competent jurisdiction. Both parties agree to waive any rights to trial by jury.

## THIRD PARTY VENDORS

**Freeman** (Carpet, furniture rentals, shipping, material handling, labour, advance warehousing)

61 Browns Line  
Toronto, Ontario, Canada M8W 3S2  
416-252-2420 Fax: 416-252-2365  
FreemanTorontoES@freeman.com

**The International Centre**

6900 Airport Rd., Suite 120  
Mississauga, Ontario L4V 1E8  
905-677-6131 Fax: 905-677-3089  
info@internationalcentre.com

**exhibitorinsurance.com** (Commercial general liability insurance coverage)

2780 Highway 7  
Concord, ON L4K 3R9  
905-695-2971

**TWI Group Inc.** (Customs Clearance, International Transportation)

7145 West Credit Avenue. Building 1  
Building 1, Unit 101A  
Mississauga, ON L5N 6J7  
905-812-1124

## 1. Agreement made between

Name	Company
Address	City
Province/State	Postal/Zip Code
Telephone	Cell
Email	
Website	
Contract Issued	

## Sponsorship Rates

Contract Description Summary	Qty	Rate	Amount
Platinum Job Fair		\$7,500	
Platinum App Sponsor		\$7,500	
Platinum Attendee Registration		\$7,500	
Platinum Lounge		\$7,500+	
Platinum Show Floor Learning Lab		\$7,500	
Platinum Demo		\$7,500	
Gold Networking Receptions		\$6,000	
Gold Lanyard		\$6,000	
Gold Delegate Bag		\$6,000	
Silver Coffee		\$4,500	
Silver Seminar		\$3,000	
Bronze Product Talks - Demo		\$1,000	
<b>HST</b>		13%	

### Total Contract:

Payment Schedule	Due Date	Payment Amount	Cancellation and Relocation Policy: Management shall in no event be required to make any rebate or refund to Sponsor in connection with any cancellation of this Agreement. Sponsor is required to make full payment on all contracted Sponsorship and cancellation of sponsorship does not relieve Sponsor of their obligations.
Deposit Payment Due	25% Due Now		
Final Payment Due	75% Due January 30, 2021		

## Payment Information

### Acceptance of Contract

By	Title
Signature	Date
Office Use only: DO NOT WRITE Sponsorship Assigned: Accepted for ROOFTech by:	Email your signed contract to the "Canadian Roofing Contractors Association" office at <a href="mailto:crca@roofingcanada.com">crca@roofingcanada.com</a> or fax to (613) 232-2893 Questions? Visit the ROOFTech website: <a href="http://www.ROOFTech.ca">www.ROOFTech.ca</a>